

WASHINGTON, D. C., SUNDAY, FEBRUARY 5, 1922.

THREE HUNDRED REALTORS TO OPEN EXECUTIVE SESSION HERE

REAL ESTATE MEN TO CONSIDER MANY BROKER PROBLEMS

Pres. Hiatt Gives Official Approval of Dates For Assembly. OPENS ON MARCH 6 Local Realtors Plan Real Hospitality for Visiting Brothers.

It has been definitely decided to hold the mid-winter meeting of the executive committee of the National Association of Real Estate Boards in this city March 6, 7 and 8. Irving B. Hiatt, president of the National Association of Real Estate Boards, has sent his official approval of these dates to the local Real Estate Board. The meetings of the executive committee of the National Association take the form somewhat of a small convention. They are held about three times during the year in different sections of the country, the last fall meeting having been held in Des Moines. The executive committee of the National Association consists of the national officers, the advisory board which is composed of all past presidents, and a committeeman elected by each member board throughout the country. It is estimated that approximately 300 realtors will come to Washington to participate in the sessions of this meeting. Only questions that are national in scope are considered by the national executive committee, it having direct charge and control of the activities and operations of the national association. It formulates and directs the policies of the organization that are put into operation through the supervision of regional directors located in different sections of the country. While these meetings are devoted entirely to business sessions it is customary for the local board to act as hosts and arrange some entertainment for the visiting realtors. Realizing the responsibility resting on the Washington Real Estate Board to properly arrange the details of this coming meeting and show the realtors in attendance the proper hospitality, President Harry K. Boss of the local board has appointed a special executive committee consisting of himself, Jesse H. Hedges and William L. Beale to work out the details in arranging such a meeting. It is expected that in the near future this special committee will appoint several committees to handle the necessary arrangements.

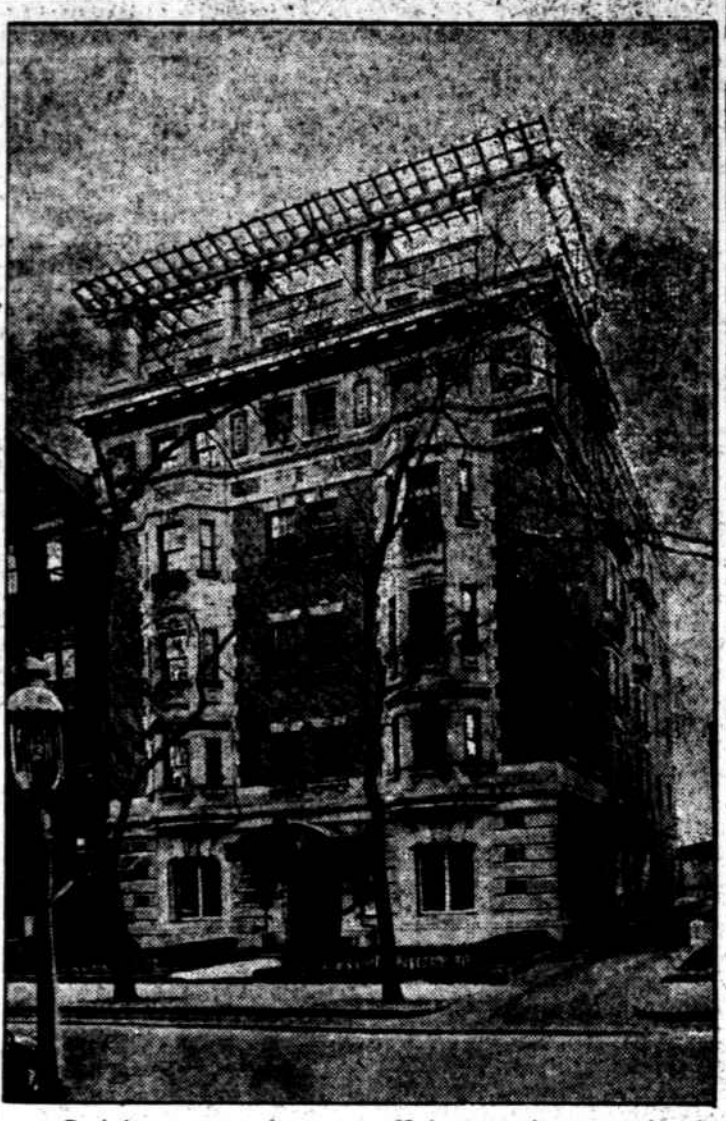
Lafayette Board of Realtors Adopts Multiple Listing Multiple listing will soon be put into operation by the Lafayette, Ind., Board of Realtors. Farm sales have been quite low in this region lately. Borrowing is heavy, and the mortgages recorded in Tippecanoe County for the week ending December 10, 1921, total \$136,848, as contrasted with the sum of \$48,079.17 for the corresponding week in 1920.

INSPECT New Homes \$6,750



ONLY 2 LEFT 2nd and Adams Sts. N.W. 6 rooms and bath, hot-water heat, electric lights, hardwood trim throughout, side oven gas range, large lot to alley, plenty room for garage. The Best Value in the City at the Price INSPECT TODAY Take North Capitol Street cars to Adams St. and walk two blocks west, or Florida Ave. cars to 2d St. and walk north to houses. Open and Lighted Until 8:00 P. M. HOWENSTEIN BROS. 7th and H Sts. N.E. Lincoln 897-898

A John F. Maury Deal.



Bachelor apartment house, 1737 H street northwest, purchased a few days ago by John L. Barr from the Bachelor Realty Corporation. The transaction was made through the office of John F. Maury.

MAURY COMPANY SELLS 4 HOUSES

Bachelor Apartments at 1737 H St. Northwest Changes Hands.

The Bachelor Apartment House, located at 1737 H street northwest, was sold during the past week for the Bachelor Realty Corporation to John L. Barr. This is a five-story, fireproof building, built in 1903 by John MacGregor. It contains twenty-four apartments of two rooms and bath, and one apartment of one room and bath. The annual income is approximately \$30,000 a year. The seller was represented by the Real Estate Investment Company. No. 3118 Sixteenth street northwest, was re-sold, the purchaser being George P. Kimmel. This is a beautiful tapestry brick residence of fourteen rooms and three baths with built-in garage. The house was privately built by a naval contractor, and is modern in every detail, having electric lights, hot-water heat and hardwood floors. No. 10 East Lenox street was given as part payment in this transaction. No. 10 East Lenox street, a beautiful suburban home of ten rooms and three baths, of center hall entrance type, was also sold to a local investor. This home is situated on a lot 30 by 125, has a beautiful lawn, shrubbery and trees, and is a house of distinction in character. Andrew D. Porter has contracted to buy a new house to be built on the beautiful triangular lot at the intersection of Thirty-second, Garfield streets and Cleveland avenue. This house is to be built by the Asher Fireproofing Company and is to be constructed of hollow tile. It will have ten rooms and four baths, hardwood floors, built-in garage and will be modern in every detail.

Plans Building Big Apartment At Roanoke, Va.

ROANOKE, Va., Feb. 4.—An announcement was made today that a ten-story apartment house to cost between \$400,000 and \$500,000, will be erected here within a short time. The Jefferson Building Company, of which A. Garland Chewing is president, will put up the structure, which will be located about twelve blocks from the center of the business section.

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ELECTRICITY FINDS WAY TO ALL NOOKS IN MODERN HOUSES

Efficient Electric System Lessens Work of Active Women.

The importance of electricity in the building of a home has reached the point that it has been given the most careful consideration by both the architect and the owner. This is partly due to the fact that, with the introduction of electrical labor-saving devices through various channels such as nation-wide educational campaigns of the electrical manufacturer, or direct solicitation by the electrical dealers, the ordinary housekeeper is giving much more attention to the means, in the dwelling she occupies, for hooking up these devices to sockets other than those found on her chandeliers.

Lighting Women's Duties. Housekeepers have realized, too, that the inconvenience of attaching a vacuum cleaner, toaster, or percolator to a chandelier, that can only be reached through the medium of a chair or stepladder, takes away the attractiveness of this article, even though it should save her many minutes in time, as well as a good many steps.

To assist every woman in lightening the labor of her home, the architect has been very quick to see just why the addition of a few additional outlets in walls and baseboards of the modern home, are just as necessary to complete this home as the hardware and bathroom fixtures, or hot water system. Every person who contemplates the building of a new home should consult his architect, as well as his electrical contractor, as to just what is necessary to give him the conveniences afforded by the use of electrical devices.

Outlets From Table. At the present time, there is a movement afoot to incorporate into the dining room table, a series of outlets that will enable every housekeeper to use three or four electrical devices on the table, at one time, these outlets being connected by one wire which will be connected to a floor receptacle immediately below the table. This also applies to electrical outlets in beds and bedrooms which afford the use of electric reading lamps, heating pads, hair driers, curling irons, etc., and forever eliminate the necessity of using two or three-way plugs that have been made by electrical contractors to give three connections at one baseboard receptacle. The cost of installing these various accessible outlets in the house, while the house is in the course of construction is very small, but to add them after the house is completed is considerably more, and sometimes impossible. Therefore, great consideration should be given by every one connected with the building of a new home to see that the electrical work is given just as the hardware, and even the plumbing.

Realtor Dunigan Sells Six Homes On Ingraham St.

The new six-room houses being built by D. J. Dunigan in his Fourteenth Street Highlands operation are greatly in demand. Mr. Dunigan reports the sale of five of these attractive homes as follows: Albert Clarke, 1204 Ingraham street; Robert W. Walsh, 1207 Ingraham street; Mrs. Ellen M. Barrett, 1213 Ingraham street; Mrs. Ella B. Kemp, 1519 Ingraham street; J. P. Cook, 1217 Ingraham street. These houses contain six large rooms, breakfast porch, sleeping porch, hardwood floors, hot water heating plants, electricity and are beautifully finished throughout, some being in mahogany and white, others in oak. The lots are very deep, extending to a wide alley. To meet the continued demand for these homes, Mr. Dunigan has hastened the completion of a similar row containing fifteen houses numbers 1202 to 1210 Jefferson street.

TWO BIG BUILDINGS FOR VALLEY TOWN

Woodstock To Have Large Hotel and Modern Play-House.

STRASBURG, Va., Feb. 4.—Plans are being completed for the construction of an up-to-date theater and the opening of a modern hotel in Woodstock, and operations will be started on both of the big improvements in the spring. George E. McCormick, recently of Union town, Pa., who has but lately bought the Hotel Holtzman, is back of the plans.

The building now being used as a hotel will be abandoned for that purpose, and the Hotel Holtzman annex, formerly the Geary Hotel, will be converted into a first-class hotel. Such modern improvements, conveniences and equipment as will be necessary to make the annex an up-to-date fifty-room hotel will be added to the present building. An electrical system will be installed, and a system of heating installed. On the lower floor a lobby, writing-rooms and dining-room will be provided. The plans as outlined by Mr. McCormick include the building of a theater in the rear of the present hotel, entrance to which will be through a lobby occupying the space now used as the office. The rest of the ground floor will be converted into suitable business places and the upper floors will be arranged as apartments.

Through times of war and times of peace the life insurance business goes calmly and safely protecting the young heroes at war and in peace. It provides for the education of children, pays off the

PROPERTY OWNER NEEDS INSURANCE FOR PROTECTION

Modern Contracts So Broad That All Wants Are Insured.

Born not only of the heart, but of the intellect of man, regulated by science, crowned by reason and religion, the life insurance business is in the front rank of the great useful businesses of the world.

It is unique, not competing, but supplementing them all—the minister, lawyer, doctor, salesman and business man are each and all better equipped to obtain success in their special line by the sense of security given them by the protection of life insurance.

The great principle of protection as embodied in life insurance shows a wonderful adaptability to man's needs. When a man takes a life insurance policy he merges his constant liability to death into the average mortality of the race.

Protection for All. Widows, orphans, mothers and fathers, sisters and brothers and business, both great and small, are protected by life insurance. Inheritance taxes paid, endowments created for charities and other institutions; monthly incomes provided for beneficiaries. Not only are the beneficiaries mentioned in the policies protected, but the hundreds of millions of funds held by the companies for the policyholders are performing a great service to the people of the whole country.

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Insurance Plays Important Part In Man's Success

The salaried man needs life insurance to protect his family. The farmer needs life insurance to protect his farm against sale to pay debts. The mortgagor needs life insurance to pay off the mortgage. A business partnership needs life insurance to protect loss by the death of one of the partners. A corporation needs life insurance as protection against the death of the managing executive. The rich man needs life insurance to pay the inheritance taxes. The man buying a home on the installment plan needs life insurance to guarantee that the home will be paid for. Everyone needs life insurance because it fits every need and is the surest way of building up an estate.

New Row for Eckington.

H. R. Howenstein Company took out permits for a new row of houses to be known as 205-7-9 and 11 R street northeast. These houses will be of Colonial design and will be heated by the new Arcola system and will be placed on the market for sale about March 15.

\$7,900—WARDER ST., PETWORTH—\$1,500 CASH. Tapestry brick colonial home, in lovely condition; hot-water heat, electric lights, hardwood trim; double back porch; room for garage.

\$7,850—BRAND-NEW PETWORTH HOME—\$1,000 CASH. This will surprise and please you. Have us show this. One left.

\$5,750—NEAR 3rd AND R. I. AVE. N.E.—\$1,000 CASH. Colonial home, 6 fine rooms and bath; parquet floors; beautifully decorated and in fine condition. Room for garage. \$50 per month covers all interest and principal.

\$6,600—BRAND-NEW—2nd AND ADAMS N.E.—\$800 CASH. Lovely colonial home; 6 rooms and bath; electric lights. Fine cellar and built-in garage. Strictly white section. \$60 per month covers all interest and principal. Immediate possession.

\$7,250—ONE BLOCK SOLDIERS' HOME—\$1,500 CASH. Lovely tapestry brick colonial home; h. w. h. and electric lights; hardwood trim and floors. House in fine condition and in one of the best locations in the northwest. \$65 per month to include all interest and principal. Park View section.

\$6,800—NEAR 7th AND MASS. AVE. N.E.—\$1,500 CASH. Bay-window brick of 7 large rooms and bath, in very good condition; h. w. h. This is one of the best locations in northeast; only one block from East Capitol st. Large back yard.

\$12,500—SEMI-DET., 24-FT. WIDE COL. HOME—\$2,500 CASH. Beautiful home with its attractively decorated rooms; hardwood trim throughout; has every refinement and convenience of today. Beautiful first floor arrangement; 4 extra large bedrooms, tiled bath and sleeping porch on second floor; maid's room in cellar. Room for garage. Immediate possession. Reasonable monthly payments.

DAVIS & STEELE, 1420 New York Ave. N.W. Main 5398-5082.

Houses for Sale

- K St. N. W.—\$1,650. Four-room brick house must be sold to close estate. It rents for \$15.00 per month.
- Cleveland Pl.—\$2,000. Six-room brick house new, waiting for \$17.50 per month. This, like the one above is an excellent investment opportunity.
- Duncan St. N. E.—\$3,150. Two-family flat, containing two apartments of five rooms and bath, each, with construction. Rents for \$30.00 month. Investigate at once.
- Third St. N. E.—\$4,500. Another one of these popular two-family flats, each with five rooms and bath, each, new heating for a total of \$30.00 month.
- Washington Heights—\$16,500. Here is a bargain in a substantial residence of four bedrooms and three complete tiled baths, with hardwood floors, screens, hot-water heat, electric light, porches, laundry, servants' toilet, and two-car garage on large lot. House in finest condition.
- Columbia Heights—\$40,000. Two large houses, each containing fifteen rooms with eight bedrooms, and three baths, electric heat, electric light, and all modern features. Completely furnished and each new heating for \$200 per month until October 1. These houses are located in very advantageous section of the Heights and close to Fourteenth street.
- N. C. Ave. N. E.—\$7,500. Brick house containing six rooms and bath, with porches. Modern. On wide avenue in good locality, near Lincoln park.
- Near 11th and Monroe—\$8,850. Excellent corner property in this fine section. It contains six rooms and bath, hot-water heat; electricity and other modern features.
- Princeton Pl.—\$9,750. Here is a delightful and complete eight rooms and bath dwelling on very good street. It has front and rear porches, screens, hardwood floors, hot-water heat, electric light, cold storage room, cellar, and finished attic. Built-in garage with heat and lights. In fine condition.
- Cathedral Ave.—\$14,750. Located in this high class section, close to Connecticut avenue. This is a splendid nine-room and two bath house of fine brick construction, with sleeping porch, fire places, hardwood floors, screens, awnings, hot-water heat, electric light, Pittsburgh water heater, gas range, every other appointment of the complete modern residence. Those seeking location in the Washington Park section should see this at once.
- On Park Rd.—\$7,500. This is a most attractive red brick six rooms and bath home, with reception hall, sleeping porch, front and rear porches, built-in refrigerator, laundry, hot-water heat, electric light, good cellar, and large closets. Only \$1,000 cash and moderate monthly payments.
- Petworth—\$9,500. Buff brick six-room and bath dwelling, with large sleeping porch, large front and rear porches, hot-water heat, electric light, hardwood floors and trim, screens, laundry, good lot with room for garage. \$2,000 cash and easy terms.
- Wide Ave. N. E.—\$9,500. Very attractive detached house containing six large rooms and tiled bath, built-in refrigerator, hot-water heat, and screened porch, hardwood floors, lot 30 by 110 with nice garage. Immediate possession.
- Chevy Chase, Md.—\$9,900. Very pretty five-room and bath bungalow with large attic space, sufficient for two rooms if desired. Modern in every way and in perfect condition. Beautiful lot 100 by 200.
- Chevy Chase, D. C.—\$12,000. Beautiful new, detached house containing nine splendid rooms and two baths in exclusive Chevy Chase; sleeping porch, front and rear porches; hot-water heat, electric light, built-in refrigerator, cellar, laundry, and all other modern appointments. Large and attractive lot. Here's a real one.
- Fessenden St.—A Bargain. To close an estate, which must be closed at once, this pretty suburban home is offered at a sacrifice price. It has six rooms, hot-water heat, hot-water heat, electric light, and all modern appointments. Lot 60 by 120 with garage. Make offer at once.
- In Woodridge—\$4,750. This Bunker Hill road property is a bargain. Attractive and newly painted house containing six large rooms. High elevation. Room for extensive chicken houses.
- Rhode Island Ave.—\$12,000. West of Ninth street, in this eleven room and bath brick house with hot-water heat, electric light, and two-story double brick garage. Property in good condition. Owner must sell.
- M St. N. W.—\$3,500. Must be sold to close estate. Corner five-room frame house new heating for \$16.00 monthly. Lot 20 by 75 and in first commercial zone.

CLEVELAND PARK 3462 Macomb Street A Decided Bargain

Hot-Water Heat, Electricity and All Modern Improvements Five Large Bedrooms—Open Fireplace—Garage Open for Inspection Today 1 to 5 P. M. Price Only \$16,500 For Quick Sale Convenient Terms HEDGES & MIDDLETON, Inc. 1334 H St. N. W. Main 1028